

You deserve a reward!



At Fallon Health, we feel it's important to recognize hard work. And we know you work hard. After all, it's not just about selling. You're an educator, an advisor and a loyal member of our team. While you're busy doing what's best for your clients, Fallon will help you earn some rewards.

Broker Rewards

With our new Broker Rewards program, you'll earn points for new Fallon Medicare Plus™ and NaviCare® enrollments that you process. With those points, you'll be eligible for rewards like reimbursement for continuing education credits, AHIP certification cost coverage, or money that can be used for marketing efforts. The more you sell, the more you earn.

Get started today

Whether you're new to the Fallon team, or you've been with us for years, you're in the program. Beginning October 1, 2021, our staff will auto-enroll you into the Broker Rewards program, so you can start earning points right away! For each new, active Fallon Medicare Plus or NaviCare enrollment, you'll earn one point.

All active enrollments processed between October 1 and December 31 of 2021, will be included in the 2022 reward year. After that, points will reset on an annual basis—January 1 of each year.

Sit back. It's a team effort.

We know you're busy and we're here to help. We'll provide monthly updates so you always know where you stand and how much you need to sell to get to the next level. And, when you reach a new reward level, we'll let you know!



See the back of this flyer to learn about our new Broker Rewards point system.

Broker Rewards and program levels

Remember, each new member enrollment equals 1 point

Your reward	Bronze 1-29 points	Silver 30-59 points	Gold 60-99 points	Platinum 100+ points
Dedicated support team	✓	✓	✓	✓
Welcome kit	✓	✓	✓	✓
Broker Bulletin newsletter	✓	✓	✓	✓
Appreciation gift	✓	✓	✓	✓
AHIP reimbursement		✓ Up to \$25	✓ Up to \$75	✓ Covered in full
Continuing education credits reimbursement			✓ Up to \$100	✓ Up to \$200
Marketing dollars A dollar-for-dollar match to your contribution				✓ Up to \$1,000

Points are accumulated for each new, active enrollment within our Fallon Medicare Plus individual and group plans, as well as our NaviCare program.

Don't forget, we're here for you. Our team members don't have to worry about sitting through a long, pre-recorded menu. When you call, you'll get a "live" and local member of the team. We're dedicated to you and your success. If you need something, call us!

1-844-848-4931 · Mon.–Fri., 8:30 a.m.–5:00 p.m.

MedicareSalesBrokers@fallonhealth.org



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